

A NEW ERA IN GROUP PURCHASING HAS ARRIVED



YOU SPOKE AND WE LISTENED!

THE POWER OF A NATIONAL BUYING COMMUNITY WITH EASY ACCESS TO THE PRODUCTS AND SERVICES YOU NEED.

You save while reinvesting your resources in your industry association. Value First unites LeadingAge, state affiliates and a national supply chain to bring you a trusted GPO with an impressive portfolio of over 400 manufacturer and distributor contracts. And most importantly, these contracts have been negotiated on your behalf for the products and services you need as a provider of services to the elderly.

A venture of LeadingAge and its State Affiliates



Value First Owners

- Aging Services of California
- Aging Services of Georgia
- Aging Services of Michigan
- Aging Services of Minnesota
- Aging Services of South Carolina
- Connecticut Association of Not-for-Profit Providers for the Aging, Inc.
- Florida Association of Homes and Services for the Aging
- Gulf States Association of Homes and Services for the Aging
- Indiana Association of Homes and Services for the Aging
- Kansas Association of Homes and Services for the Aging
- Kentucky Association of Homes and Services for the Aging
- LeadingAge (formerly AAHSA)
- LeadingAge Massachusetts
- LeadingAge Missouri
- LeadingAge New Jersey
- LeadingAge Ohio
- LeadingAge Oklahoma
- Life Services Network of Illinois
- MidAtlantic LifeSpan Network of Maryland
- New York Association of Homes and Services for the Aging, Inc.
- North Carolina Association of Non-Profit Homes for the Aging
- Oregon Alliance of Senior and Health Services
- Pennsylvania Association for Non-Profit Senior Services
- Tennessee Association of Homes and Services for the Aging
- Texas Association of Homes and Services for the Aging
- Wisconsin Association of Homes & Services for the Aging, Inc.



A group purchasing organization of LeadingAge and State Affiliates



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We understand your commitment to mission and applaud your stewardship of financial resources. In that spirit, we have formed **VALUE FIRST**, a bold new national group purchasing organization. We're owned and operated by the people you already trust. When you have questions, we will be there. When you need technical assistance, we can help.

WHO WE ARE

A national GPO, owned and operated by LeadingAge and 25 of its State Affiliates. We are powered by MedAssets – a national supply chain with more than 400 vendor contracts.



ELIGIBILITY

Any provider of services to the elderly. In fact, if you are already enrolled in LeadingAge's (formerly AAHSA) GPO, **you're in!**

If not, enroll by signing a simple participation agreement which gives you access to all of the vendors *but does not obligate you to purchase*. You can pick and choose as many or as few of the contracts from the portfolio of vendors as you need. You **can** belong to more than one GPO. This is a non exclusive program.

Now is the time to start saving while investing in your association.

HOW TO ENROLL

Enroll at no cost to you. **Contact Scot Scurlock at 202.465.4313 or sscurlock@leadingage.org.**

**To learn more, visit:
www.valuefirstonline.com**

A GPO DESIGNED PRIMARILY FOR PROVIDERS OF SERVICES TO THE ELDERLY, HOUSING, CCRC'S AND INDEPENDENT LIVING

Choose from many products and services including:

- Construction Services
- Food Distributors
- Medical Supplies
- Therapy
- Facility Operations
- Furniture
- Equipment
- Technology
- Vehicle Purchase and Maintenance

