

\$100B

The amount of Value First's combined purchasing power

Purchasing Empowered

Value First has become a more powerful force in the supply chain industry. Together with our supply chain partner Provista, Value First offers more contracts, more buying power and more solutions than ever before. It all adds up to more savings opportunities for you.

No Cost to You

Even if you already work with one of our vendors, we may be able to save you even more money. Value First charges its administrative fees to the vendor, not the customer. There is never a cost to take advantage of our savings.

Zero

The amount of money it costs you to take advantage of Value First savings

3

The number of steps it takes to start saving money with Value First

Easy as One, Two, Three.

- 1. Enroll**
Sign the Value First participation agreement.
- 2. Review**
Select vendor(s), perform a cost study and fill out a letter of commitment (LOC).
- 3. Order**
Discounts are automatically applied.

Expanding Your Purchasing Options

Value First partners with over 400 vendors that provide services specifically to the long-term care community. We can assist you with your needs in:

- Food Purchasing
- Food Management
- Capital Equipment
- Environmental
- Construction
- Office Supply
- Rehabilitation
- Medical Supply

400+

The number of aging services vendors we've negotiated deep discounts for you to utilize

+90%

Over 90% of cost studies performed resulted in significant savings

Discounts for the Long Term Care Community

When you compare the Value First program to other group purchasing organizations, direct vendor relationships and even your same vendor against itself (but under our program), Value First outprices the competition more than 90% of the time.

You can use Value First for a single spend category, in conjunction with other GPOs or you can use us as your strategic partner in all your purchasing needs.

Saving Money Isn't a Spectator Sport

Value First won't leave you on the sidelines. We stay actively involved throughout the process and will help you identify contracts that can reduce your expenses. Our cost study process takes a detailed look at your current costs and provides you with an "apples-to-apples" breakdown of exactly how we can save you money.



A Value First cost study is an "apples-to-apples" cost analysis of exactly how you can save money